# CONTENT MARKETING PLATFORMS HOW TO CHOOSE

### CONTENT MARKETING PLATFORM VS. MARKETPLACE WHAT'S THE DIFFERENCE?

#### MARKETPLACE

Shoppable online network of freelance content creators SEARCH BY:



### MARKETPLACE BENEFITS



Access to a network freelance creators.

Search for content creators using filters including location, age, interest and experience.

Create lists of creators for content opportunities.

Content creators profiles show a snapshot of the creator's capabilities, experience and analytics.

Facilitates creator transactions

OWNED

## PLATFORM BENEFITS

Gives you all the benefits of a marketplace while taking a multi-pronged approach to content including:

Connects you to vetted content creators, able to produce a wide variety of content including:

PAID





Ability to assign or delegate tasks to a team of creators dedicated to your brand



Facilitates content review, approval, delivery and payment workflows



Collaborate with a team of seasoned professionals who help keep creator content on brand and on message



EARNED

Integrated tools for crosschannel content promotion, amplification and reporting

# WHAT TO LOOK FOR

WHEN CHOOSING A CONTENT MARKETING PLATFORM OR MARKETPLACE



#### EXPERIENCE

Choose companies with proprietary technology over marketplaces or platforms that may be licensing white label software from another network.



Look for large networks of creators of experienced creators that range in interest, specialty and niche.



Choose companies that have a history of success in the sector rather than one that's untested.

#### SERVICES



Look to a marketplace or platform with a variety of services to meet varied marketing goals and budgets of all sizes.



DIY, low-budget option or fully managed service options are a good indicator.



Full range of content options & creator niches instead of just one or two types of content.







<sup>2</sup><sup>1</sup><sub>3</sub> Creator reach, stats and rankings.



Analytics and tracking throughout the content creation and promotion process.

AI Technology that makes finding and choosing the right creator as hassle-free as possible.

### **5 QUESTIONS**

#### TO ASK BEFORE CHOOSING

